SUPREME COURT OF NEW JERSEY

It is ORDERED that the attached amendments to RPC 7.3 of the Rules of Professional Conduct, which RPCs are incorporated as an Appendix to Part I of the Rules Governing the Courts of the State of New Jersey, are adopted to be effective immediately.

For the Court,

Chief Justice

Dated: April 30, 2018

RPC 7.3 Personal Contact with Prospective Clients

- (a) ... no change
- (b) A lawyer shall not contact, or send a written or electronic or other form of communication to, a prospective client for the purpose of obtaining professional employment if:
- (1) ... no change
- (2) ... no change
- (3) ... no change
- (4) ... no change
- (5) the communication involves unsolicited direct contact with a prospective client concerning a specific event not covered by section (4) of this Rule when such contact has pecuniary gain as a significant motive except that a lawyer may send a letter by regular mail to a prospective client in such circumstances provided the letter:
- (i) bears the word "ADVERTISEMENT" prominently displayed in capital letters at the top of the first page of text and on the outside envelope, unless the lawyer has a family, close personal, or prior professional relationship with the recipient. The envelope shall contain nothing other than the lawyer's name, firm, return address and "ADVERTISEMENT" prominently displayed; and
- (ii) shall contain the party's name in the salutation and begin by advising the recipient that if a lawyer has already been retained the letter is to be disregarded; and
- (iii) contains the following notice at the bottom of the last page of text: "Before making your choice of attorney, you should give this matter careful thought. The selection of an attorney is an important decision."; and
- (iv) contains an additional notice also at the bottom of the last page of text that the recipient may, if the letter is inaccurate or misleading, report same to the Committee on Attorney Advertising, Hughes Justice Complex, P.O. Box <u>970</u> [037], Trenton, New Jersey <u>08625-0970</u> [08625]. The name and address of the attorney responsible for the content of the letter shall be included in the notice.
- (c) ... no change
- (d) ... no change
- (e) ... no change
- (f) ... no change

Note: Adopted July 12, 1984, to be effective September 10, 1984; paragraph (b)(4) amended June 29, 1990, to be effective September 4, 1990; new paragraph (b)(4) adopted and former paragraph (b)(4) redesignated and amended as paragraph (b)(5) April 28, 1997, to be effective May 5, 1997; paragraph (b)(5) amended November 17, 2003 to be effective January 1, 2004; subparagraph (b)(5)(i) amended July 23, 2010 to be effective September 1, 2010; paragraphs (b) and (b)(5) amended July 22, 2014, to be effective September 1, 2014; subparagraph (b)(5)(iv) amended April 30, 2018 to be effective immediately.